

Technical Sales

Atlantis Technologies, LLC, developers of case and package handling conveyor solutions, is seeking to add a technical salesperson to their talented team. In this role, a team member will generate leads on prospective clients, develop methods to meet or exceed sales goals, help determine pricing for quotes, freight and expedites, prepare regular reports, deliver sales presentations, coordinate sales efforts with commercial leads managers, and maintain accurate records. Applicants should be able to demonstrate successful experience in those areas. Applicants should be able to comprehend customer specifications, understand the sales process/dynamics, and develop a quick rapport with customers and suppliers. Experience in industrial sales is preferred. Some travel may be required.

Ideal candidates must:

- Be committed to providing excellent customer service
- Have excellent written and verbal communication skills
- Have exceptional interpersonal skills
- Be able to work comfortably in a fast-paced environment
- Positively contribute to an annual growth rate of 35% or greater

High performing candidates can look forward to a robust salary and benefits package including:

- Competitive pay
- Health insurance benefit and HSA
- Flexible paid time off and holidays
- 401(k) with employer matching
- Discretionary bonuses

To apply, please email a resume to jobs@358-jobs.com.