

Business Development Manager

AMOS Mfg. Inc. is seeking to hire a Business Development Manager. For over 40 years, AMOS Mfg. has designed and manufactured industrial shredding and separation equipment. A Business Development Manager will develop and execute sales and product strategies, research markets and develop sales strategies for those markets, identify top customers and establish relationships, and drive annual growth performance. Knowledge and experience with Microsoft Office Tools and CRM Software is expected. Three or more years of sales and marketing experience is ideal, with a background in industrial products preferred. Some travel is required, and remote work is an option for this position.

Ideal candidates:

- Are motivated and driven
- Communicate effectively with team members and customers
- Have strong interpersonal competencies
- Identify opportunities and aggressively pursue
- Are strategic thinkers
- Are self-starters and self-learners

High performing candidates can look forward to a robust benefit package including:

- Competitive pay
- Health insurance benefit and HSA
- Flexible paid time off and holidays
- 401(k) with employer matching
- Discretionary bonuses

To apply, send a resume to jobs@358-jobs.com.